BALANCE SHEET
As at Jun. 30th, 2010

| ASSETS | Code Note Jun. 30th, 2010 Jan. 1st, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ | 100 |  | 146.272.861.295 | 150.858.253.998 |
| 1. Cash and cash equivalents | 110 |  | 36.388.256.395 | 24.236.497.320 |
| 1. Cash | 111 | v. 01 | 25.388.256.395 | 14.236.497.320 |
| 2. Cash equivalents | 112 |  | 11.000.000.000 | 10.000.000.000 |
| II. Short-term financial investments | 120 | v. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of shor-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 60.908.106.098 | 62.434.849,930 |
| 1.Trade accounts receivables | 131 |  | 59.589.371.435 | 44.191.339.100 |
| 2. Advances to suppliers | 132 |  | 4.988.790.357 | 4.979.855.188 |
| 3. Short-erm internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | v. 03 | 339.883 .613 | 17.273.594.949 |
| 6. Provision for short-term bad receivables | 139 |  | (4.009.939.307) | (4.009.939.307) |
| IV. Inventories | 140 |  | 48.767.581.242 | 60.865.073.228 |
| 1. Inventories | 141 | v. 04 | 48.767.581.242 | 60.865.073.228 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| v. Other short-term assets | 150 |  | 208.917 .560 | 3.321.833.520 |
| 1. Short-term prepaid expenses | 151 |  |  | 2.532 .000 |
| 2. VAT deductible | 152 |  |  | 3.163.804.050 |
| 3. Tax and accounts receivable from State budget | 154 | v. 05 |  |  |
| 4. Other short-term assets | 158 |  | 208.917.560 | 155.497.470 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 157.878.650.397 | 165.013.949.438 |
| 1. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | v. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 152.136.485.102 | 160.203.543.251 |
| 1. Tangible fixed assets | 221 | v. 08 | 123.785.082.161 | 130.604.813.759 |
| - Historical cost | 222 |  | 312.675.736.852 | 310.309.268.042 |
| - Accumulated depreciation | 223 |  | (188.890.654.691) | (179.704.454.283) |
| 2. Finance leases fixed assets | 224 | v. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | v. 10 | 26.625.000.000 | 27.754.711.067 |
| - Historical cost | 228 |  | 30.683.767.425 | 30.683.767.425 |
| - Accumulated depreciation | 229 |  | (4.058.767.425) | (2.929.056.358) |
| 4. Construction in progress expenses | 230 | v. 11 | 1.726.402.941 | 1.844.018.425 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  |  |  |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 5.742.165.295 | 4.810.406.187 |
| 1. Long-term prepaid expenses | 261 | v. 14 | 5.742.165.295 | 4.810.406.187 |
| 2. Deferrred income tax assets | 262 | V. 21 |  |  |
| 3.0 thers | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 304.151.511.692 | 315.872.203.436 |


| ASSETS | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 113.976.104.245 | 124.170.431.794 |
| I. Short-term liabilities | 310 |  | 113.680.321.059 | 123.968.363.668 |
| 1. Short-term borrowing and debts | 311 | v. 15 | 500.000.000 | 20.500.000.000 |
| 2. Trade accounts payable | 312 |  | 42.387.233.808 | 57.820.429.131 |
| 3. Advances from customers | 313 |  | 4.131 .000 | 48.578.043 |
| 4. Taxes and liabilities to State budget | 314 | V.16 | 2.501.094.983 | 3.564.735.059 |
| 5. Payable to employees | 315 |  | 5.230.223.171 | 5.610.379.247 |
| 6 . Payable expenses | 316 | v. 17 | 14.972.878.681 | 14.825.883.031 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | v. 18 | 46.721.393.287 | 19.595.668.663 |
| 10. Provision for short-erm liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 1.363.366.129 | 2.002.690.494 |
| II. Long-term liabilities | 330 |  | 295.783.186 | 202.068.126 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affliliate | 332 | v. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | v. 20 |  |  |
| 5. Deferred income tax | 335 | v. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 295.783.186 | 202.068.126 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 190.175.407.447 | 191.701.771.642 |
| 1. Capital sources and funds | 410 | v. 22 | 190.175.407.447 | 191.701.771.642 |
| 1. Paid-in capital | 411 |  | 185.000.000.000 | 185.000.000.000 |
| 2. Capital surplus | 412 |  | 3.665 .134 | 3.665.134 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury tock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  | (135.130.322) |
| 7. Investment and development fund | 417 |  | 337.061 .816 | 337.061.816 |
| 8. Financial reserve fund | 418 |  | 337.061 .816 | 337.061 .816 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 4.497.618.681 | 6.159.113.198 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  |  |  |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | v. 23 |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 304.151.511.692 | 315.872.203.436 |

OFF BALANCE SHEET ITEMS


Hai Van Cement Joint Stock Company

## INCOME STATEMENT

Quarter 2/ 2010

Unit: VND

| Items | Code | Note | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 |
| 1. Revenue of sales and services | 01 | VI. 25 | 205.886.693.664 | 137.368.944.261 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 )}$ | 10 |  | 205.886.693.664 | 137.368.944.261 |
| 4. Cost of goods sold | 11 | VI. 27 | 189.867.291.345 | 125.607.513.067 |
| 5. Gross profit (20=10-11) | 20 |  | 16.019.402.319 | 11.761.431.194 |
| 6. Financial incomes | 21 | VI. 26 | 501.013.466 | 737.081 .685 |
| 7. Financial expenses | 22 | VI. 28 | 1.028.448.436 | 1.260.503.269 |
| - Include: Interest expense | 23 |  | 1.028.448.436 | 1.249.771.191 |
| 8. Selling expenses | 24 |  | 4.001.908.040 | 5.741.277.000 |
| 9. General \& administrative expenses | 25 |  | 6.886.628.802 | 4.157.809.364 |
| 10. Net operating profit ( $\mathbf{3 0}=\mathbf{2 0}+\mathbf{( 2 1 - 2 2 )} \mathbf{- ( 2 4 + 2 5 )}$ | 30 |  | 4.603.430.507 | 1.338.923.246 |
| 11. Other incomes | 31 |  | 837.560 .137 | 148.155 .746 |
| 12. Other expenses | 32 |  | 9.650 .000 | 68.594 .871 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 827.910 .137 | 79.560.875 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 5.431.340.644 | 1.418.484.121 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1.357.835.161 | 248.427.221 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 4.073.505.483 | 1.170.056.900 |
| 18. EPS (*) | 70 |  | 220 | 63 |

## Hai Van Cement Joint Stock Company

## CASH FLOW STATEMENT

Quarter 2/ 2010 (Indirect method)

| Items | Code | Note | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 5.431.340.644 | 1.418.484.121 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 10.315.911.475 | (9.831.118.256) |
| Provisions | 3 |  |  | (60.000.000) |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | (501.013.466) | (737.081.685) |
| Interest expenses | 6 |  | 1.028.448.436 | 1.249.771.191 |
| 3. Operating profit before the changes of current capital | 8 |  | 16.274.687.089 | (7.959.944.629) |
| Changes in accounts receivable | 9 |  | 4.637.127.792 | (17.992.401.827) |
| Changes in inventories | 10 |  | 12.097.491.986 | 9.861.400.195 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (17.720.087.254) | 5.125.736.612 |
| Changes in prepaid expenses | 12 |  | (929.227.108) | (4.597.262.664) |
| Paid interest | 13 |  | (294.708.338) |  |
| Paid corporate income tax | 14 |  | (2.428.167.518) | (3.231.895.619) |
| Other receivables | 15 |  | 29.982.657.076 | 6.534.970.000 |
| Other payables | 16 |  | (1.639.324.365) | (100.000.000) |
| Net cash provided by (used in) operating activities | 20 |  | 39.980.449.360 | (12.359.397.932) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (2.594.703.751) | (3.058.826.057) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 501.013.466 | 737.081.685 |
| Net cash used in investing activities | 30 |  | (2.093.690.285) | (2.321.744.372) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  | 20.000.000.000 |
| 4. Cash paid to principal debt | 34 |  | (20.000.000.000) | (27.540.247.116) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (5.735.000.000) |  |
| Net cash (used in) provided by financing activities | 40 |  | (25.735.000.000) | (7.540.247.116) |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 12.151.759.075 | (22.221.389.420) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 24.236.497.320 | 34.650.618.315 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( $70=50+60+61$ ) | 70 |  | 36.388.256.395 | 12.429.228.895 |

